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AMERICAN REALTY ADVISORS ADDS TO PORTFOLIO MANAGEMENT AND MULTI-FAMILY INVESTMENT TEAM

- **Glen S. Weisberg has joined American Realty Advisors and brings over 28 years of experience in real estate investment management. He will be based in the firm's Chicago office.**

LOS ANGELES, Calif., (February 22, 2018) – [American Realty Advisors \(“ARA”\)](#), an institutional fund manager with more than \$8.2 billion in assets under management, is pleased to announce that Glen S. Weisberg has joined the firm as Executive Vice President, Portfolio Management, Multi-Family Investments. In this role, Mr. Weisberg will develop and oversee the strategic and tactical multi-family investment plan. He will also work closely with the portfolio management team to direct acquisition and disposition efforts for multi-family assets within the core and value-add investment strategies of the firm.

Mr. Weisberg brings to ARA over 28 years of experience in real estate investment management. Most recently, he served as Executive Vice President, Chief Operating Officer of Hunt Investment Management, where he was a member of the company's Board of Directors and Investment Committee. Mr. Weisberg joined Hunt in 2012 following the firm's acquisition of The Tuckerman Group, and he previously held the

position of Chief Executive Officer at Tuckerman. Prior to joining Tuckerman, Mr. Weisberg was a Senior Vice President at Greystone Realty Corporation, where he had responsibility for both acquisitions and asset management. Mr. Weisberg has worked on debt and equity investments across all asset classes, including multi-family, condominiums, hotels, office buildings, retail centers, and warehouse/distribution projects. Mr. Weisberg graduated from the School of Hotel Administration at Cornell University and earned his MBA from Columbia University.

Kirk Helgeson, ARA's Chief Investment Officer, commented, "Having Glen join the ARA team will be a huge asset to our firm. His level of experience and knowledge of the multi-family sector is unprecedented. We look forward to the impact of Glen's strong leadership and client-first approach to further bolster our multi-family team and our investment strategies moving forward."

ABOUT AMERICAN REALTY ADVISORS

With more than \$8.2 billion in assets under management, American Realty Advisors is a leading provider of commercial real estate investment management services. For over 29 years, ARA has managed capital for institutional investors utilizing core and value-added commingled funds and separate accounts. ARA acquires assets directly or provides equity, preferred equity, mezzanine debt, debt, and hybrid debt to primary investors and developers operating throughout the United States for office, industrial, multi-family, and retail properties. More information regarding ARA can be found at www.aracapital.com.

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