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AMERICAN REALTY ADVISORS ADDS TO SALES AND INVESTOR RELATIONS TEAM

- **Scott Beltz has joined American Realty Advisors' Sales and Investor Relations team. Mr. Beltz brings to ARA nearly 20 years of experience working with institutional investors and will be based in the firm's Los Angeles office.**

Los Angeles, CA (January 16, 2018) – [American Realty Advisors \(“ARA”\)](#) is pleased to announce that Scott Beltz has joined the firm as Senior Vice-President/Client Portfolio Manager. In this role, Mr. Beltz will be responsible for developing and maintaining new and existing institutional business relationships for the firm's full-range of commercial real estate investment products. He will be covering the Western U.S. region and will join an existing team of professionals located nationwide.

Mr. Beltz brings to ARA nearly 20 years of experience working with traditional and alternative investment products on a global scale. Most recently, he was a Managing Director at Pacific Alliance Group where he led their marketing and client servicing efforts in the U.S. and Australia. Prior to that, he spent fourteen years at Oaktree Capital Management, most recently as head of their Asia Pacific marketing and client servicing business. Prior to Oaktree, Mr. Beltz was a member of the marketing department at

Pacific Investment Management Company (PIMCO). Mr. Beltz holds a B.A. degree from the University of California, Berkeley and is a CFA charterholder.

Jay Butterfield, ARA's Executive Managing Director and Head of Business Development, commented, "We are pleased to have Scott join our investor relations team and add his unique skills and extensive experience to growing our business. His global exposure and deep market knowledge will be a strong addition to the team. We are looking forward to Scott building relationships at ARA and moving our vision for future growth forward."

ABOUT AMERICAN REALTY ADVISORS

With more than \$8.0 billion in assets under management, American Realty Advisors is a leading provider of commercial real estate investment management services. For over 29 years, ARA has managed capital for institutional investors utilizing core and value-added commingled funds and separate accounts. ARA acquires assets directly or provides equity, preferred equity, mezzanine debt, debt, and hybrid debt to primary investors and developers operating throughout the United States for office, industrial, multi-family, and retail properties. More information regarding ARA can be found at www.aracapital.com.

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