

Contact:

Miki Akil / Lexi Astfalk for American Realty Advisors
Brower, Miller & Cole
(949) 955-7940, makil@browermillercole.com

AMERICAN REALTY ADVISORS ADDS TO PORTFOLIO MANAGEMENT TEAM

- **Shelley Santulli has joined American Realty Advisors' Portfolio Management group. Ms. Santulli brings to ARA over 26 years of experience in real estate investment management and will be based in the firm's Los Angeles office.**

Los Angeles, CA (January 5, 2018) – [American Realty Advisors \(“ARA”\)](#), an institutional fund manager with more than \$8.0 billion in assets under management, is pleased to announce that Shelley Santulli has joined the firm as Executive Vice President, Portfolio Management. In this role, Ms. Santulli adds to the team developing and executing strategy for ARA's value added fund and will work with senior leadership on new product development and strategic business initiatives.

Ms. Santulli brings to ARA over 26 years of experience in real estate investment management with nearly 20 years on the principal side of institutional investing. Most recently, she was Managing Director, Head of Strategy and Business Development at Berkshire Group where she was a member of the Berkshire Group Operating Committee, led strategic planning, product development and strategic business development initiatives and had oversight of economic and market research, corporate communications and corporate administration during her tenure.

Prior to joining Berkshire Group, Ms. Santulli held senior real estate investment positions at The Congress Group, Inc., AEW Capital Management, and Fidelity Investments. Her institutional real estate investment experience is deep and broad covering major domestic and international markets and a variety of property sectors, investment strategies and capital structures. Ms. Santulli holds an MBA from the University of Chicago and a Bachelor of Arts degree in Economics and Political Science from Duke University. She is a council member of the Urban Land Institute and member of the Pension Real Estate Association.

Kirk Helgeson, ARA's Chief Investment Officer, commented, "We are pleased to have Shelley join our team and bring her extensive experience to add to ARA's existing portfolio management resources. Having Shelley in this leadership role will contribute significantly to the growth and success of our funds and to our ability to produce competitive returns for our clients."

ABOUT AMERICAN REALTY ADVISORS

With more than \$8.0 billion in assets under management, American Realty Advisors is a leading provider of commercial real estate investment management services. For over 29 years, ARA has managed capital for institutional investors utilizing core and value-added commingled funds and separate accounts. ARA acquires assets directly or provides equity, preferred equity, mezzanine debt, debt, and hybrid debt to primary investors and developers operating throughout the United States for office, industrial, multi-family, and retail properties. More information regarding ARA can be found at www.aracapital.com.

#